

FY26 Final Budget Presentation to the Board of Trustees

April 3, 2025



Changes Since Draft Presentation

	Impact
Modified FLEX start date	(\$125,213)
Modified Blue/Purple start date	(\$62,964)
Changed software implementation date	(\$33,600)
Reduced credit card fee assumption	(\$40,000)
Change from DRAFT	(\$261,777)

FY26 Budget Proposal

Expenses	2025 Budget	2026 Budget	\$ Difference	% Difference
Labor and Benefits	\$ 15,473,805	\$ 16,593,318	\$ 1,119,513	7%
Fuel and Lubricants	1,563,528	1,686,652	123,124	8%
Bus Repair and Maintenance	1,018,923	1,056,212	37,289	4%
Insurance	630,100	703,000	72,900	12%
Professional Services	428,500	503,240	74,740	17%
IT Expenses	453,820	565,139	111,319	25%
Utilities	129,400	133,000	3,600	3%
Marketing/Training/Misc.	356,250	304,625	(51,625)	-14%
TOTAL	\$ 20,054,326	\$ 21,545,186	\$ 1,490,860	7.4%

Service Improvements

Justification

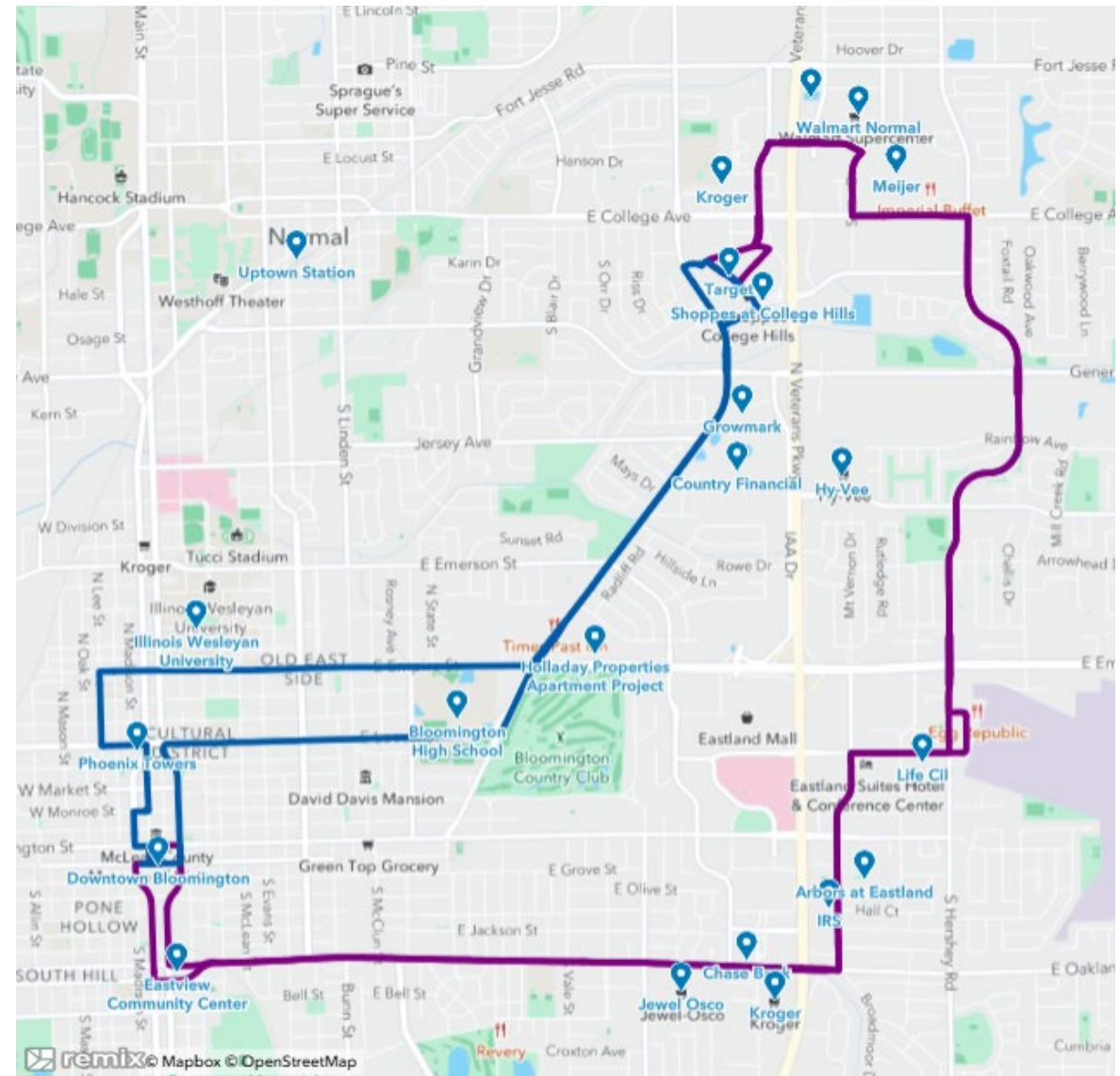
Return to peak service on two routes

- Analysis
 - Ridership loss since peak removed
 - Other reasons for ridership loss
 - Other CT services in proximity of route
 - Change in service area
 - Impact of services on passengers
 - Increased wait time for transfers at major stops
 - August 11, 2025, start-date budgeted

Routes	Riders change
Silver	-20%
Blue	-19%
Lime	-19%
Purple	-10%
Pink	-4%
Orange	-1%
Aqua	-1%
Gold	0%
Brown	6%
Yellow	8%

Considering Blue/Purple Combination

- Service to major retailers and grocery
- Service to major corporations
- Service to Illinois Wesleyan University
- Connection to several routes on east side
- Connection to routes serving the Town of Normal and student riders
- New apartment complex planned at Towanda Avenue and Empire Street



Professional Services

Professional Services:	FY 2026	FY 2025	Difference
Accounting & Auditing	\$ 28,000	\$ 27,000	3.7%
Corporate Legal Services	\$ 7,500	\$ 5,000	50.0%
Labor Services Legal	\$ 10,000	\$ 10,000	0.0%
Background Checks	\$ 9,000	\$ 5,000	80.0%
Consultant Services	\$ 262,240	\$ 260,000	0.9%
Via Implementation	\$ 30,240		
Insurance Broker	\$ 40,000		
Cardinal	\$ 84,000		
Cornerstone	\$ 48,000		
ERP	\$ 60,000		
Credit Card Fees	\$ 60,000		
Total Professional Services	\$ 376,740	\$ 307,000	

Credit Card/Fee Estimate

	Trips	Est. Value	Transaction Fee (0.04)	CC Fee (3%)
Cash	272,060	\$ 341,665	\$ 10,882	\$ 10,250
Pass	224,109	\$ 204,639	\$ 8,964	\$ 6,139
Universal Access	538,255	\$ 483,370	\$ 21,530	
Subtotal			\$ 41,377	\$ 16,389
		TOTAL		\$57,766

Marketing

	FY 2025 Budget	FY 2026 Budget	Difference
Comparison	\$ 185,300	\$ 167,500	-9.6%
Line items not in 2026 Marketing Budget:			
Fare Media - Tickets/Transfers	\$15,000		
Employee Recognition	\$5,400		
Safety Banquet	\$10,000		
Safety Awards	\$2,500		
Equalized Comparison	\$ 152,400	\$ 167,500	9.9%

Purchased with new fare collection system

Moved expense to Administration

Moved expense to Administration

Moved expense to Administration

IT Expense Increases

MIS Charges	FY25	FY26	Difference
DVR Repair	\$ -	\$ 8,000	\$ 8,000
Ecolane	\$ 25,581	\$ -	\$ (25,581)
Viricity - EV Diagnostic	\$ 36,500	\$ 12,000	\$ (24,500)
Verkada - Facility Camera System	\$ 6,000	\$ -	\$ (6,000)
FARE COLLECTION	\$ -	\$ 69,000	\$ 69,000
Via Microtransit Software	\$ 45,000	\$ 141,400	\$ 96,400
Maintenance IT	\$ 16,000	\$ 10,000	\$ (6,000)
TOTAL	\$ 129,081	\$ 240,400	\$ 111,319

One Time Costs

Paratransit	\$ 25,000
Trip Planning	\$ 5,000
TOTAL	\$ 30,000

Operating Cost

	Monthly	Annual
Paratransit	\$ 5,300	\$ 42,400
Trip Planning	\$ 3,000	\$ 24,000
FLEX		45,000
TOTAL		\$ 111,400

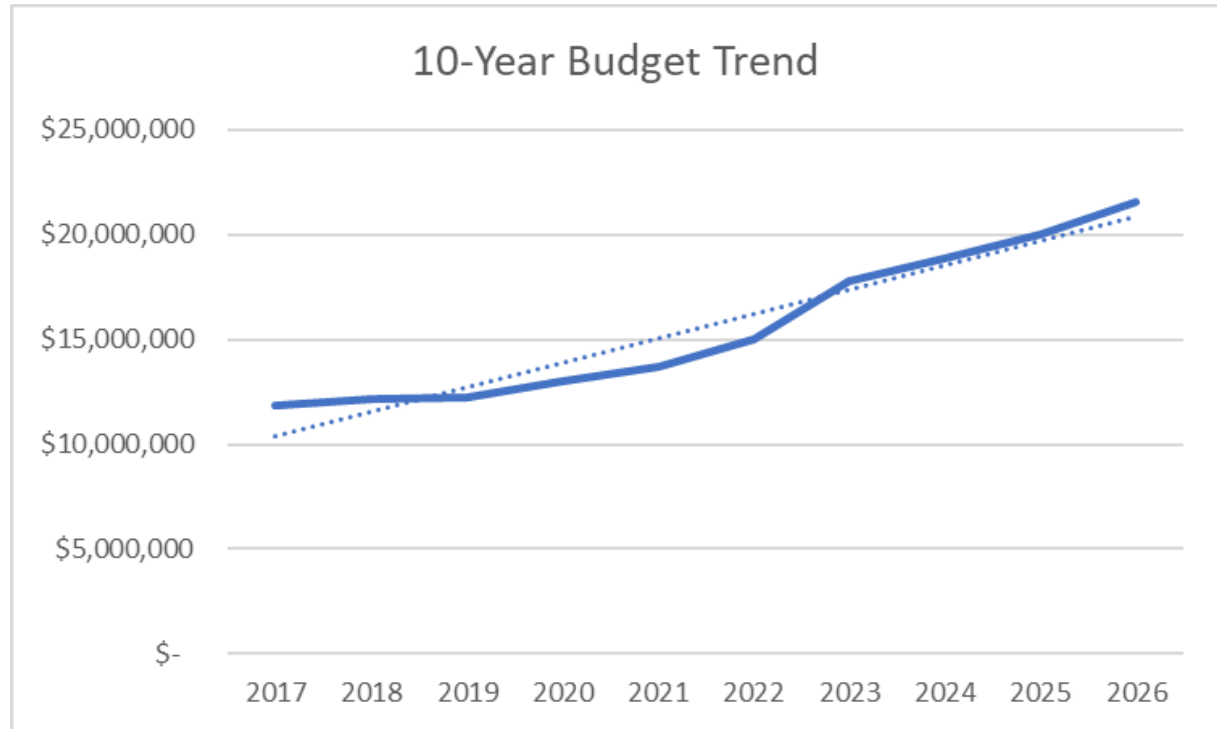
Assumes 11/1/2025 start
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Updated Scheduling Software Benefits:

- Improved riders per hour productivity
 - Fewer vehicles or
 - More capacity for growth
- Improved Passenger Experience
 - Fixed route, FLEX, trip planning and fare collection in one app
 - Passenger portal for self service trip booking

10-Year Budget Trend

Year	Budgeted Expenses	Percent Difference
2017	\$ 11,834,816	9.7%
2018	\$ 12,163,570	2.8%
2019	\$ 12,249,546	0.7%
2020	\$ 13,009,405	6.2%
2021	\$ 13,717,700	5.4%
2022	\$15,000,000	9.3%
2023	\$ 17,763,099	18.4%
2024	\$ 18,864,472	6.2%
2025	\$ 20,054,326	6.3%
2026	\$ 21,545,186	7.4%



Revenue Projection

	FY25	FY26	Change	Percent Change	Percent of Total Revenue
IL Downstate Operating Program	\$ 13,035,312	\$ 14,004,371	\$ 969,059	7.4%	65.0%
FTA Operating	4,065,666	4,427,840	362,174	8.9%	20.6%
Bloomington Share - Operating	910,000	910,000	-	0.0%	4.2%
Normal Share - Operating	590,000	590,000	-	0.0%	2.7%
Contract Fares	680,048	707,250	27,202	4.0%	3.3%
Passenger Fares	646,500	678,825	32,325	5.0%	3.2%
Advertising & Misc	126,800	226,900	100,100	78.9%	1.1%
Total	\$20,054,326	\$ 21,545,186	\$ 1,490,860	7.4%	

Capital Budget - Planned

Project	Description	Funding Source		Total Cost
Microtransit Rolling Stock	Five (5) light-duty vans	FTA 5339	\$748,125	\$1,548,125
		IDOT Capital (RR3)	\$800,000	
Roof Replacement	Administration facility roof replacement	FTA 5307	\$210,000	\$600,000
		IDOT Debt Service	\$390,000	
Service Vehicles	Replace two (2) service vehicles	FTA 5307	\$28,000	\$80,000
		IDOT Debt Service	\$52,000	
Wylie Drive Facility Expansion	New vehicle storage, training & operations facility Administration facility renovations and addition	FTA 5339	\$8,800,000	\$20,200,000
		IDOT Capital (RR3)	\$11,400,000	
Live Video Monitoring	Live video monitoring hardware, software and service for all rolling stock vehicles	FTA 5307	\$144,000	\$180,000
		Local	\$36,000	
Better Bus Stops - Design	A & E for bus stops	IDOT Capital (RR1)	\$142,345	\$300,000
		Local	\$157,655	
Better Bus Stops - Construction	Construction for bus stops	IDOT Capital (RR1)	\$142,345	\$600,000
		Local	\$457,655	
Heavy-Duty Rolling Stock	Five (5) heavy-duty buses	IDOT Capital (RR2)	\$6,148,662	\$6,367,540
		Local	\$218,878	
DT Bloomington Transit Center	A & E and Construction of Downtown Bloomington Transit Center	FTA 5339	\$8,000,000	\$18,000,000
		IDOT Capital (RR1)	\$7,000,000	
		IL DCEO	\$3,000,000	

Source	Amount
FTA 5339	\$17,548,125
FTA 5307	\$382,000
IDOT Capital	\$25,633,352
IL DCEO	\$3,000,000
IDOT Debt Service	\$442,000
Local	\$870,188
TOTAL	\$47,875,665

Local percent of total 1.8%

Questions?